



SEASONS
OVERSEAS
PTE LTD.

TOGETHER WE GROW

Connecting Agricultural Products Globally



About Sopl Group

The Seasons Overseas Group was established in 2013 to service the growing demand of high quality agricultural products, focusing on commodities like Rice, Pulses, Sugar, Grains, Oil Seeds, Animal Feed / Meals. Our head office is based in Singapore and we have other offices in Myanmar and India. Additionally, we have partnered offices in various other countries with whom we trade with. We have made significant progress over the last decade, exporting large volumes annually under our leadership. Our portfolio and turnover is consistently growing and we have an active buyer and seller network worldwide. We are committed to expanding our horizons, growing and increasing our presence worldwide.



CSR

Seasons Overseas Group is engaged in various activities for Corporate Social Responsibility to support needy people. We proactively and continuously make social contributions to encourage the development of the local community. In addition, we respect the culture and customs of every nation and conduct business to contribute to their development.



Our Vision

"Together we Grow" encompasses our vision to become the preferred commodity trading organization by improving aspects of the business we operate in, promoting fair trade practices, and ensuring the growth of all involved parties. In doing so, we want to encourage co-ownership within the ecosystem, thus building shareholder value.

Our Mission

Our Mission is to bridge the demand for high-quality agricultural products worldwide, starting with the UK, Europe, and South East Asia, followed by Africa & other countries.

Our Strategy

After a decade & an annual average revenue has been growing regularly. We would like to sustain our current revenue and maximize our profitability. Our growth plans are driven by trading capacity in the various markets and the strategy to be integrated across the distribution supply chain - from origination to consumption. This enables control over each stage of business (commodity movement, transaction timing), creating significant cost efficiencies. We would like to ensure strong risk management practices and primarily focus on trade with selected and known counterparties, in familiar markets with proper contingency plans.

Our Strategy has 3 Pillars and is focused on Growth and Profitability

Increase Volume on Existing Commodities

- ◆ Gain benefits from scale
- ◆ Consolidate positions in higher margin trades
- ◆ Focus on growing networks & channel capabilities
- ◆ Prepare for organic organizational



Replicate Model to New Commodities & Markets

- ◆ Leverage existing channels to determine growth drivers
- ◆ Focus on building expertise in new commodities & markets
- ◆ Invest in growing the team



Building Brand Name and Reputation

- ◆ Invest in brand management
- ◆ Focus on vertical integration/capability adjacency
- ◆ Improve profitability



Products

Rice

Season Overseas, a vital player in the global food chain, has diversified its operations and gotten involved in the global rice trading business. We are trading the finest quality of rice varieties available in Asia, mainly from rice-producing countries like Vietnam, India, Pakistan, Cambodia, Myanmar, and Thailand.

At Seasons, we consider quality control to be important to our business and have implemented quality control measures at various stages of the production, packaging, and shipment processes. Our attention to rice quality is evident from the fact that our inspectors closely monitor the quality of rice at the time of packing and shipping. No effort is spared to ensure that the rice that is traded by us is of the best quality and is fully protected against all possible hazards during its journey before it reaches the buyer.

With our expertise in rice varieties and markets, we are able to offer the most competitive rates to our clients. We believe in long-term business relationships and deliver quality rice shipments to importers, distributors, millers, and pre-packers from every part of the world. Our business strength lies in our procurement and distribution channels in various parts of the world.



Products

Rice

EXPORTING COUNTRIES/ORIGINS	PREMIUM RICE (FRAGRANT VARIETIES)	NON-FRAGRANT RICE (RAW/PARBOILED-LONG/MEDIUM/SHORT)
INDIA	<ul style="list-style-type: none">- Traditional Basmati- Brown Basmati- Pusa- 1121- Sharbati/Sugandha	Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% broken - Medium and short Grain Rice Swarna, IR 36, PR 106 etc
PAKISTAN	<ul style="list-style-type: none">- Traditional extra-long grain Super Basmati Rice- Long grain PK 385 Basmati- D98 Basmati	<ul style="list-style-type: none">- Long Grain IRRI 6- IRRI 9- 386 Parboiled Rice
THAILAND	Jasmine Rice/Hommali	<ul style="list-style-type: none">- Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% broken- Glutinous Rice
VIETNAM	Jasmine Rice	<ul style="list-style-type: none">- Long Grain Raw and Parboiled Rice 5, 10, 15, 20, 25, 100% broken- Glutinous Rice
MYANMAR	-	Raw Rice 5, 10, 15, 20, 25, 100% broken, parboiled rice, Brown rice (Raw and Parboiled)
CAMBODIA	Phka Malis, Sen Kra Oub (SKO)	Long grain Rice 5, 10, 15, 100% broken, parboiled rice, Brown rice (Raw and Parboiled)

Products

Beans & Pulses

Beans and pulses are an integral part of the protein diet, especially for the vegetarian population. We can proudly say that with our team's vast knowledge and expertise in Pulse exports worldwide over many years, we source pulses from various origination countries in South East Asia, Canada, Australia, and Africa and export them into the Indian sub-cont,t and the Middle East, and Europe where market demand outstrips supply. We also have a wide network of active buyers and sellers worldwide.

- ◆ Black Matpe
- ◆ Toor Whole
- ◆ Green Mung Beans
- ◆ Black Eyed Bean
- ◆ Red Kidney Beans



Products

Peas & Lentils

They are a part of the Legume Family and have been a part of the human diet for 13,000 years. There are mainly two types of Peas - yellow and green. There are also two types of Lentils - Red and Green/ or yellow. Both commodities are sold with and without skin. All peas and lentils are very high in protein.

- ◆ Desi Chick Peas
- ◆ Kabuli Chick Peas
- ◆ Yellow Peas
- ◆ Green Peas
- ◆ Red Lentils
- ◆ Green Lentils
- ◆ Cow Peas



Products

Oil Seeds

Oil seeds are used for various purposes, like direct consumption, oil extraction, protein for animal feed, and various food products. There are various types of oil seeds.



● Sesame Seed

Sesame seeds are mainly grown in Africa and India. Sesame is one of the oldest oil seed crops and has been known domestically for over 3,000 years. Sesame is highly tolerant of droughts and similar conditions and has a very high oil content.



● Soybean - GMO / Non GMO

Soybean plant is classified as an oilseed i/o pulses by the UN FAO. Fat-free Soybean is a significantly cheap source of protein for animal feed. Soybean is also used in various food products such as Soy Milk, Tofu, and Tofu Skin. The main producers of Soy are the USA, Brazil, Argentina, China, and India.



Products

Oil Seeds



● Rapeseed

Rapeseed / Canola is used to produce oil and animal feed and is mainly produced in the European Union, Canada, the USA, Australia, China, and India.



● Mustard Seed

Mustard Seeds can be found in both yellow and black colours. It is a regional food in many countries and is used as a spice in various parts of India and Nepal. Major producers of Rapeseed/Canola are Canada, Nepal, Russia, Ukraine, India, Pakistan, and the USA.



Products

Feed Grain & Protein

There are various types of feed grain & protein available worldwide.

- ◆ **Soybean Meal**

It is used as a source of protein for animals, including Pigs, Chickens, Fish, Cattle, and Sheep.

- ◆ **Balanced Soybean Meal**

This product is exported mainly out of Argentina and is a mix of Soybean Meal, Corn, and other materials.

- ◆ **Rapeseed Meal**

Rapeseeds contain about 40% semi-drying oil, which is used as cooking oil or to manufacture margarine.

- ◆ **Shea Nut Meal**

Shea Nut Meal is obtained after the fat extraction of Shea Nuts, and is produced in West Africa.

- ◆ **Feed Wheat**

Feed Wheat is used for making various feed ingredient products.

- ◆ **Other Meals**

There are lot of other variety's of meal used as feed ingredients like DDGS, Corn Glutein Meal, Sunflower meal, wheat bran, rice bran, castor meal & others.



Products

Grains

Grains are small, hard, and dry seeds harvested for human and animal consumption. There are many different types of Grains that are grown worldwide.

● **Wheat**

Wheat is one of the most widely produced cereal grains in the world, with an annual production of about 720 million tons. Wheat is the leading source of protein in human food, having a higher protein content than many other major cereals. After Rice, wheat is the second-most consumed human food. The top wheat producers are China, India, the USA, Russia, France, Canada, and Germany.

● **Corn**

Corn/ Maize are mainly used as food and starches. Major producers of Maize are the USA, China, Brazil, Argentina, Ukraine, India, Mexico, Indonesia, France, and South Africa.

● **Sugar**

Sugar is mainly produced from Sugarcane and Sugar Beet. The world's production of Sugar is about 170 million metric tons a year. An average person consumes 25 kg of sugar per year. Major sugar-producing countries are Brazil, India, the EU, China, Thailand, the USA, Mexico, Russia, Pakistan, and Australia.



Team

Mr. Sunil Patwari

Mr. Sunil Patwari serves as the CEO and Managing Director at SOPL Group, bearing the responsibility for the enterprise's expansion and triumph. Over the past three decades, Mr. Patwari has adeptly overseen and advanced ventures in commodity trading. He resides in Singapore. Prior to the establishment of Seasons Overseas Pte Ltd., he held the position of CEO at the Export Trading Group for their South East Asia operations, commanding a substantial turnover exceeding USD 400 million. Mr. Patwari has also held esteemed leadership roles in entities such as Adani Wilmar Pte Ltd. and Majuko Enterprise (S) Pte Ltd., among other prominent multinational corporations headquartered in Singapore. His comprehensive trading acumen spans Asia, Australia, North America, and Africa. He is an esteemed speaker, actively contributing to industry symposiums and discussions. Mr. Patwari is a holder of a Master of Business Administration from CSM Institute of Graduate Studies, USA, and a Bachelor of Commerce (H) degree from St. Xavier's College, Calcutta University, India.

Ms. Thida Zin

Ms. Thida Zin assumes the role of Director at SOPL Group, concurrently serving as the CEO and Managing Director of its Myanmar division, entrusted with business expansion and sales activities. Drawing from her extensive three-decade involvement in agro-commodity trading, Ms. Zin has occupied various senior managerial posts, encompassing facets like finance, logistics, and HR within Myanmar operations. Her robust affiliations in both the public and private sectors in Myanmar underscore her eminence as a beans and pulses expert in Yangon. Notably, she led port operations at Myanmar Integrated Port Ltd. for a span of seven years. Ms. Zin is a holder of a Master of Arts in Economics from the Institute of Economics, Yangon, and possesses an Advanced Certificate in Principles of Management from the London Chamber of Commerce & Industry.

Ms Deepali Bansal

Ms. Deepali Bansal serves as the Director of Sales and Group Head for the Rice Business at SOPL Group, Singapore. In this capacity, she is tasked with steering, cultivating, and supervising the comprehensive rice trading enterprise of the organization. With a wealth of two decades in the trading sector, she is a results-oriented and accomplished leader possessing extensive global experience across sales, marketing, procurement, and business development in the food industry. Ms. Bansal's professional journey has encompassed esteemed multinational commodity trading firms, including Export Trading Group (ETG) (Singapore), Mewah Group (Singapore), and Shri Lal Mahal (United Kingdom). Her expertise lies in formulating and executing business strategies, underscored by a proven track record of orchestrating high-profile deals, managing supply chains, and conducting rice trading across agricultural nations in Southeast Asia. She holds a Master of Business Administration (MBA) degree from the University of Northampton, United Kingdom (UK).

Award

Mr. Sunil Patwari (Season Overseas Pte. Ltd.) was honoured with the Asia TOP Outstanding Enterprise - 2015 award in recognition of his exceptional business achievements, industry leadership, and commendable regional acknowledgement.



GPC (Global Pulse Confederation) President's Award of Excellence - 2023 is been awarded to Mr. Sunil Patwari (Season Overseas Pte. Ltd.) in Recognition of his Exceptional Leadership and Devoted Service as Chair of GPC Pulse Atlas Committee.



Contact Us

📍 Head Office

Seasons Overseas Pte Ltd - Singapore

10 Anson Road, #09-16, International Plaza, Singapore - 079903

t: +65 6221 6277 / 6221 6276 | **f:** +65 6221 6275 | **e:** sopl@sopl.sg

📍 Regional Offices

Myanmar

Room no 5 (E5), Building No-E, Shwe Sabe Housing Complex, Kamayut Township, Yangon, Myanmar

t: +951 523594/534842 | **e:** sopl@sopl.sg

India

50, Weston Street, 2nd Floor, Room No. 201, Kolkata - 700012, West Bengal, India

t: +91 33 2211 8372 | **e:** sopl@sopl.sg
